

funding from the National Health and Medical Research Council (NMHRC) and the Australian Research Council (ARC) grants. All in all it is shaping up to be a busy run into to the end of the Rowe Scientific NSW has continued to build its presence in the tertiary and research centres throughout 2017 which now form a major part of the Rowe Scientific business in NSW. The addition of new agencies including DLAB and the introduction of an extended range of products Best Wishes for the Christmas season and the New Year ahead from the Rowe Scientific NSW

many years. They were definitely the better side on the day. We are also pleased to announce that we have appointed 2 new staff members in our Adelaide office. We would like to welcome the arrival of Danielle (Dani) Riordan who comes to us with many years experience within the wine industry sector. We also welcome Joanne (Jo) Hards to our team who also has a background in winery, food laboratories, sales and procurement. This article should be getting out into the market at roughly the same time as our Edition 13 Vintage catalogue, so you can expect to see Daniel Spano and I dropping it off to discuss the exciting new additions to our portfolio soon. Are you losing time having lab staff mix the same routine chemicals time and time again? We can help by creating and supplying these solutions to save you time and money. For more information on how we can help, please contact your Account Manager. All the best from: Doug, Steve, Mark, Michael, Daniel, Jo, Dani and Paula.

VICTORIA & TASMANIA Dear Clients, November is here, time flies and already we are experiencing Melbourne's pot pourri in the weather stakes, still, where would we be without it. As usual, Rowe Scientific will be operating through the Christmas & New Year period, except for public holidays, however you do need to bear in mind that courier services may not be as readily available as usual. Start planning for the break now to avoid the last minute rushes. When you next think about it, it may be too late. Have you stocked up on Vials yet? This incredible special cannot be repeated and expires at the end of December.

Hope to hear from you soon.

From your team in Victoria:

Dear Clients,

Regards

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The mad end of year dash is upon us and it seems to get earlier each year as tertiary and research institutes rush to spend any remaining funds before the end of the calendar This is also the time of year when researchers across the country learn of their success or otherwise, in securing from some existing agencies including Citotest and Tarsons has fuelled this growth. All the best from: Allan, John, Kathryn, Ken, Rodney and Jim.

year.

year.

team.

Dear Clients,

instruments.

Dear Clients,

QUEENSLAND You have all kept us very busy during the past few months for which we are always grateful. It looks like the end of year will also be super busy. Many factories overseas close for their annual break at Christmas, so if there are any products you need by end of year, you need to order them now. We are pleased to welcome Robert Penberthy to our Queensland Team. Robert has a background in international freight, has worked overseas and is currently assisting John and Colin in our Brisbane warehouse. We expect to improve our delivery service to you once Robert has completed his training. Our Service Engineer Leon has just returned from Papua New Guinea following an installation and

Cheers from the Queensland team: **SOUTH AUSTRALIA & NORTHERN TERRITORY** Well it certainly was a disappointing result for Adelaide supporters but on the flip side it was a terrific result for Richmond supporters who taste success for the first time in

commissioning of a Scanning Spectrophotomer for one of our very good mining clients and would love to hear from you should you need servicing, repair or replacement of your laboratory Yvonne, Martin, Brian, Sean, Josephine, Leon, John, Steve, Adam, Colin and Robert.

If you need to do some air sampling please take a look at the latest GilAirPlus as it has all the

As I write, our Rowe Scientific Wall Planner is in print and you can expect to receive your copy in the mail in the days to come. Continuing last years theme with a feature on the back, this year we will focus on Signal Words and Phrases from the Global Harmonised System (GHS) labelling of chemicals. Please ask your Account Manager for a second copy of the planner if you would

As always, the Rowe Scientific team and I thank you for your past business and ongoing support

Email: NSW & ACT | QLD | SA & NT | VIC & TAS | WA

We sent out this message to all existing Rowe Scientific Pty Ltd customers. As a way of keeping you informed of special

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features you'll ever need and it now has Bluetooth as well!

Garry, Nic, Mango, Amanda, Adam, Brian and Christine.

WESTERN AUSTRALIA

could be the improvement in the weather.

like to show both sides simultaneously.

Peter Sommers and the Western Australian Team.

assist you with your needs.

There is a definite upswing to business as we approach Christmas. Perhaps it is the expectation of a break, or it

An early note to inform you that whilst we close for the Public Holidays over the festive season, on all other days our offices across the country will be staffed and ready to