

July - August 2015

NEWSLETTER

Client of the Month



An AngloGold Ashanti truck onsite. Image courtesy of AngloGold Ashanti.

AngloGold Australia

AngloGold Ashanti Australia's regional head office is in Perth and the company operates the Sunrise Dam Gold Mine, 55 kilometres south of Laverton in Western Australia, and has 70% operatorship of the new Tropicana Gold Mine, 330 km east-northeast of Kalgoorlie in WA.

The company has been a highly successful explorer, discovering Tropicana – the most significant Australian gold discovery for more than a decade – and consistently adding to reserves and resources at both Sunrise Dam and Tropicana.

Winners are chosen by our computer on a random basis. The prize is the client's choice of \$100 worth of laboratory items from a supplied list.

Clever Person Quiz

Q: Can plants chemically fix carbon dioxide in the dark?

Did you Know?

(Answer to last edition's Clever Person Quiz)

Q: Which has a higher melting point, glacial acetic acid or 85% orthophosphoric acid?

A: Orthophosphoric 85% (MP 21°C) melts at a higher temperature than glacial acetic acid (MP 17°C) but has the tendency to supercool so stays liquid on a cold day long after glacial acetic acid has frozen solid.

Reference: Wiberg, E. et.al. 2001, *Inorganic Chemistry*, Academic Press, San Diego.

Saying of the Month

"Chemistry without catalysis, would be a sword without a handle, a light without brilliance, a bell without sound"

— Alwin Mittasch

What's New at Rowe?

Watch out for our next newsletter as it will be appearing in a new digital format, making it a more interactive experience.

Don't forget Rowe Scientific can supply you with brochures, downloadable from the www.rowe.com.au website or by contacting your local office.

We offer brochures for all industries (Environmental, Food & Feed, Health & Pathology, Mining, Industrial, Oil & Gas, University & Science Education and Winery & Beverage Sciences) so you have a comprehensive reference on-hand for supplying your laboratory with quality equipment and competitively priced everyday consumables.



*Catalogues available on request and may be subject to conditions.

THANK YOU! FOR SUPPORTING THE ROYAL FLYING DOCTOR SERVICE OF AUSTRALIA



This 2015-16 financial year your purchases of Quantumclean and pH buffers in Rowe Scientific's unique twin head bottles, resulted in a total of -

\$28,784.00

- being donated to the RFDS.

Thank you for your help in supporting this great Australian institution!

**NOW BEGINNING THE 2016-17 YEAR
HELP US REACH OUR TARGET OF \$30K**

Rowe Codes that see \$2 per item sent to the RFDS:

Quantumclean: CQ1050, CQ1000, CQ1100.

pH Buffers: CB3515, CB3115, CB2660.





GET GREAT DEALS ON VELP PRODUCTS - FOR A LIMITED TIME ONLY

STIRRING LINE

AREC - Digital Ceramic Hot Plate Stirrer

Powerful digital, hot plate stirrer with a square, white ceramic heating plate extremely resistant to corrosion and easy to clean.



Rowe Code: IF2237 **\$645.79** WAS \$749.82

MST - Magnetic Stirrer

Small, simple and efficient magnetic stirrer.



WAS \$146.30

Rowe Code: IM2016 **\$133.92**

FOOD & FEED LINE



Now offering the latest in Kjeldahl

UDK Automatic Distillation & Nitrogen/Protein Determination Units

Rowe Code: ID8169 (distillation unit pictured)
PRICE ON APPLICATION



DKL Automatic Kjeldahl Digestion Units + JP Pump & SMS Scrubber
PRICE ON APPLICATION



ENVIRONMENTAL LINE



FOOD & FEED LINE



STIRRING LINE



Contact your nearest Rowe Scientific office for more information and pricing



MACHEREY-NAGEL

DON'T GET CAUGHT OUT WITH DISCONTINUED FILTER PAPERS

Make the switch to Macherey-Nagel's wet strengthened Filter Paper MN722. Available in 20cm, 25cm, 33cm, 35cm diameters and 63.5cm squares.

More Information Required?

If you would like further information on any of the products featured in this edition, please contact your nearest Rowe Scientific Pty Ltd office.

Centrifuge Bonus Offer - LIMITED TIME ONLY



ONLY
5
AVAILABLE

Rowe Code: IC0008

Centrifuge High Speed
15,000RPM, 22000Rcf (G)
for micro centrifuge tubes
0.2 to 2.2mL
(without rotors)

~~was \$3,002.00~~
now \$2,322.00

DOES NOT INCLUDE GST AND ONLY WHILE STOCKS LAST

Want to see
more Centurion
Centrifuges?



BUY THIS HIGH SPEED CENTRIFUGE AND RECEIVE A BONUS:

Fixed Angle 24 place Rotor (to fit tubes 1.5-2.2mL) with high dome sealed polycarbonate lid.

YOUR FREE BONUS



VALUED AT \$815.00

Rowe Code: IR4110

Scan the QR Code to get expert advice from our knowledgeable sales team, see more information, and download brochures



www.rowe.com.au

Rowe Scientific Pty. Ltd.

For Accuracy and Professionalism

AUSTRALIA WIDE - SERVICING THE INDUSTRY SINCE 1987



PLASTICWARE NOW ON SALE



We have a comprehensive range of plasticware for all laboratory applications. We welcome the chance to discuss your specific plasticware needs. Selected items reduced for a limited time only.



SCAN THE QR CODE TO FIND OUT MORE



Or call your local Rowe Scientific office to find out more.



Doug McPhee
Adelaide

Dear Clients,

Greetings from the South Australian office.

Whilst the weather is cold the winter rains have definitely not come in just yet, let's hope they are on the way for our reservoirs.

By the time this newsletter goes to print we will have a new staff member Goldy Yong. Goldy is coming to join us from a Medical Sciences Laboratory background and I am sure you will be talking to her on the phone soon. Daniel Spano is about to travel through Europe for four weeks so I am sure he will have many stories for you all on his return.

As we begin yet another Financial Year I would like to take the opportunity to thank all of our clients for their support and patronage for the last year and we hope it continues this year.

We now have a fresh new website with a crisp look and feel. There are some great new features of the website that many of you will be interested in, such as looking at backorders and getting MSDS's to name a few. Feel free to talk to your account managers about these new changes and how they can save you time.

All the best from,

Doug, Steve, Kate, Mark, Michael, Daniel, Paula and Goldy.

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Yvonne Dive
Brisbane

Dear Clients,

The new fiscal year is already upon us and we are hoping that the year ahead brings greater prosperity for all of us.

***Reminders:** Postlip Wet Strengthened Filter Paper has been discontinued and has been replaced with Macherey-Nagel wet strengthened Filter Paper MN722.

We have stock of MN722 in 20cm, 25cm, 33cm, 35cm Diameters and 63.5cm squares.

While many clients have already successfully changed over to the MN replacement filter paper, some clients may not be aware of the replacement product.

Please call our team to discuss your needs.

Queensland team: Yvonne Dive, Martin Bullock, Brian Bishop, Sean Wyatt, Josephine Cabagui, Leon Dive, Sean Afflick, John DeRuyter, Steve Taylor, Adam Bergman.

BRISBANE

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Garry Wrede
Melbourne

Dear Clients,

Greeting from a clear and decidedly cool Melbourne office. A big thank you to all our Victorian & Tasmanian customers for your continued support during the first 6 months of this year. We hope that everyone has had the opportunity to visit our newly renovated website and take advantage of the improvements providing more complete information for you, our customers and ourselves.

Our marketing team have been very busy lately putting out a Specials catalogue for the Universities and another for the Eastern states – if you have not yet received your copy please let us know.

"Ratek" have a new mini catalogue listing all their instruments and the new "High Purity Standards" catalogues have arrived along with the "Rainin Pipettes, Tips and service" brochure from Mettler – these catalogues will be distributed to you in due course – if you need one sooner please give us a call. Keep warm and looking forward to hearing from you.

Your team in Victoria, Garry, Joe, Mango, Nic, Daniel, Adam and Brian.

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Peter Sommers
Perth

Greetings from the West, it is great to be home,

Following our raison d'être of sourcing product to supply scientists with the resources they need to perform their work, I recently travelled to AICHEM with two of my colleagues.

This exhibition, held in the Frankfurt Fair Hall, is the largest exhibition of scientific products in the world. Rowe Scientific represents some great agencies that we are proud to be associated with, but there are exciting new products on the market that we look to bring to you.

Look out for the latest innovations as we evaluate and introduce them to the market. My colleagues and I look forward to working with you in the New Financial year.

From the team in the WA office.

PERTH

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John Dwyer
Sydney

Dear Clients,

I am very pleased to report the Rowe Scientific business in NSW is continuing to grow as more and more scientific and technical staff in laboratories ranging from mining to food, pathology, research, consulting and tertiary institutes are choosing Rowe as their Scientific supplier of choice.

In response to the increased demand for our extensive range of products and services we are in the process of appointing an additional customer service representative to the NSW team. We continue to build our stock of common consumables in our Minto warehouse to ensure the products our growing client base require ARE available and ready for immediate despatch.

In addition to adding new staff members we are also evaluating a range of new products for addition to the range later in the year. Full details of these and our existing products are available online at www.rowe.com.au

If you haven't contacted Rowe in the past for your laboratory consumables and instrumentation why not do so today and discover the Rowe difference!

SYDNEY

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