



# Rowe Scientific PTY LTD

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Proudly Australian owned and servicing the Scientific community since 1987

March - April 2014

## NEWSLETTER

### Client of the Month



#### EP Analysis Ltd

EP Analysis was founded in 2007 by Anton and Kellie Taylor wishing to provide Eyre Peninsula with a local Environmental Testing service. Bringing with them prior experience from Mineral Drilling, Oil and Gas Drilling and Analysis, Environmental Analysis, Construction, and Agriculture Industries, their services include;

- NATA accredited groundwater, contaminated soils, and dust sampling for local and remote locations, and
- NATA accredited laboratory catering for analysis of waters, soils and plant tissue.

With a variety of staff with diverse specialties, an array of sampling resources and the flexibility to cater for individual needs, the Cummins built Laboratory is proving to be a unique part of regional South Australia.

*Winners are chosen by our computer on a random basis. The prize is the client's choice of \$100 worth of laboratory items from a supplied list.*

### Clever Person Quiz

**Q:** What colour is phenolphthalein at pH14 ?

### Did you Know?

*(Answer to last edition's clever person quiz)*

**Q:** Which element can be added to soda-lime glass to produce either the green or amber colour commonly seen in beverage bottles?

**A:** Iron produces an amber colour in glass when present as the sulphide or a green colour when present as iron (II) oxide or when mixed with chromate.

### Saying of the Month

Imagination is more important than knowledge.- **Albert Einstein**

## Melbourne Office Relocation Now Complete

We are pleased to announce the opening of our new Rowe Scientific Pty Ltd Melbourne office and warehouse.

Under the stewardship of Mr Garry Wrede, the team have recently relocated to their new premises in Doveton.

This has increased their warehouse capacity and now enables us to hold stock in Victoria for those common agreement lines our clients need on a regular basis. This ensures not only that Rowe can service with a smile, but that we can keep you supplied with the scientific items you need to get the job done.

The new address is:  
Unit 2, 42 Green Street, Doveton, VIC 3177  
Tel: 03 9701 7077 Fax: 03 9769 2560



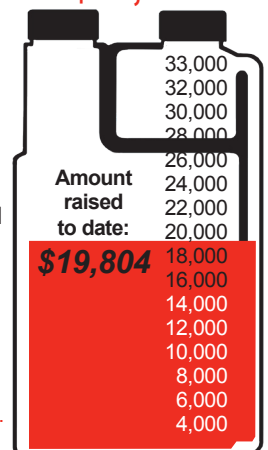
## PROUDLY SUPPORTING THE ROYAL FLYING DOCTOR SERVICE OF AUSTRALIA



Your purchases of Quantumclean, and pH buffers in the unique Rowe twin head bottles, will result in \$2 per item being sent to the RFDS to support this great Australian institution.

Rowe Codes:  
**Quantumclean** CQ1050, CQ1000, CQ1100.  
**pH Buffers** CB3515, CB3115, CB2660

**2014 TARGET \$33,000**



## Fine Chemicals

We can help you with your fine chemical needs including; Karl Fischer reagents, mineral acids and solvents for varied applications.



## Filtration Membranes Special



**SPECIAL PRICING**



MEMBRANE FILTER PTFE 10 MICRON 47MM

Rowe code FF6775

List ~~\$559.00~~ **SPECIAL BUY \$290**

MEMBRANE FILTER PTFE 0.45 MICRON 47MM

Rowe code FF5145

List ~~\$628.91~~ **SPECIAL BUY \$275**

MEMBRANE FILTER MIXED CELLULOSE ESTER 3 MICRON 25MM

Rowe code FF42981

List ~~\$146.00~~ **SPECIAL BUY \$100**

FILTER SYRINGE 30MM 5.0 MICRON NYLON (ECONOFIL)

Rowe code FF7729

List ~~\$340.98~~ **SPECIAL BUY \$249**

# STANDARD SAND FOR CEMENT LABORATORIES

## NORMENSAND. CEN-STANDARD EN 196-1

Rowe Scientific Pty Ltd is ordering into Australia a shipment of Normensand. Buying bulk enables us to offer good pricing to laboratories which use the product routinely.

### IMPORTANT NOTE:

**Should you wish to discuss an order please contact your local Rowe Scientific consultant.**

### Rowe Code CS7170.

- Each outer paper bag contains 36x1.35kg small bags.
- CEN standard sand is used for in-house monitoring of the strength development of cement, in accordance with EN 196-1.
- Conforms to DIN EN 196-1 and ISO 679.
- Naturally rounded quartz-rich sand
- Weight tolerances: 1350 g ± 5 g, ie from 1345 to 1355 gram per bag
- Maximum moisture content of <0.2%



### More Information Required?

If you would like further information on any of the products featured in this edition, please contact your nearest Rowe Scientific Pty Ltd office.



**MACHEREY-NAGEL**

## Quality filter paper from Germany

*The Macherey-Nagel range of filtration papers is too comprehensive to list here. Please call Rowe Scientific Pty Ltd to find out more or request a catalogue.*

**Be quick! These offers only while stocks last...**



CODE	DESCRIPTION	UNIT	LIST PRICE	SPECIAL PRICE	UNITS IN STOCK
FF2055	PAPER FILTER 5.5cm SIMILAR Gr2 (MN616)	100	\$10.17	<b>\$6.50</b>	4
FF2301	PAPER FILTER 9.0cm SIMILAR TO Gr 6 (MN619eh)	100	\$13.91	<b>\$8.89</b>	10
FF2470	PAPER FILTER 9.0cm Wh 41	100	\$50.03	<b>\$39.68</b>	12
FF2521	PAPER FILTER 11.0cm SIMILAR Gr42 (MN640d)	100	\$46.57	<b>\$29.75</b>	19
FF2680	PAPER FILTER 12.5cm SIMILAR Gr44 (MN640dd)	100	\$64.03	<b>\$40.91</b>	4
FF2935	PAPER FILTER 11.0cm ACTIVATED CARBON (MN728)	100	\$46.15	<b>\$29.49</b>	3
FF3300	PAPER FILTER 12.5 SIMILAR Gr540 (MN1640M)	100	\$56.56	<b>\$36.13</b>	4
FF3481	PAPER FILTER 5.5cm Wh40	100	\$19.47	<b>\$15.44</b>	7
FF3495	PAPER FILTER 5.5cm Wh541	100	\$21.90	<b>\$17.37</b>	3
FR1100	RAG ON A ROLL BLUE 70m x 49cm WIDE (4193)	3 ROLLS	\$149.81	<b>\$111.15</b>	4
FF3685	PAPER FILTER 32.0cm SIMILAR Gr 54 (MN1670)	100	\$198.94	<b>\$127.10</b>	7
F11420	INDICATOR PAPER LITMUS BLUE REFILL PACK 5m x 7mm	3 ROLLS	\$32.48	<b>\$17.87</b>	1
FF3850	PAPER FILTER 12.5cm SIMILAR Gr542 (MN1640d)	100	\$56.56	<b>\$36.13</b>	14
FF4144	PAPER FILTER GLASS FIBRE 5.5cm SIMILAR Gr GF/C (MN GF-3)	100	\$53.23	<b>\$34.01</b>	27
FP1001	PAPER FILTER 5.5cm SIMILAR Gr40 (MN640md)	100	\$16.63	<b>\$10.63</b>	5
FF4600	FILTER GLASS FIBRE 9.0cm (GF/8) TYPE 8	100	\$63.64	<b>\$49.45</b>	4
FF4637	FILTER GLASS FIBRE TYPE A/B 110mm	25	\$63.77	<b>\$55.14</b>	8
FF4650	PAPER FILTER GLASS FIBRE 9.0cm GF/B	25	\$73.14	<b>\$60.95</b>	1
FF4708	PAPER FILTER GLASS FIBRE 2.5cm GF/B	100	\$60.76	<b>\$48.19</b>	3
FE1010	THIMBLE EXTRACTION GLASS MICROFIBRE 19mm I.D. x 90mm	25	\$246.48	<b>\$182.87</b>	1
FE1020	THIMBLE EXTRACTION 28mm I.D.x 60mm LONG GLASS FIBRE (603 G)	25	\$306.90	<b>\$227.70</b>	1
FT3058	TLC PLATES GLASS 20x20cm SILICA G-100	15	\$465.28	<b>\$326.27</b>	5
FC1010	FILTERS CHROMAFIL PTFE 20 micron 25mm DIA.	10	\$29.00	<b>\$21.52</b>	2

**Contact your local office for more information on these offers.**

Prices do not include GST and only while stock lasts. We reserve the right to change specifications, details and descriptions without notice. Pictures for illustrative purposes only. Discounts do not apply to service, freight and or repair charges.

Greetings from the South Australian office,

We are now well and truly into 2014 now and, dare I say, it is already racing by. It has also been one of the hottest summers on record here in SA, with temperatures regularly soaring into 40°+.

The 2013-2014 winery vintage will also be into full swing by now and all of us hope that the recent summer storms and heavy rainfall didn't damage any of the fruit on the vines.

Just as a reminder, we are an Australian Distributor for Hach, who make a fantastic range of water analysis meters and test kits. If you need to get a new field meter, with some stainless steel rugged sensors or a field test kit to look at some Free and Total Chlorine, please contact us in the office so we can offer a solution to your application.

All the best and stay cool from,

Doug, Steve, Kate, Mark, Michael, Daniel, Paula and Lee.



Doug McPhee  
Adelaide

**ADELAIDE**  
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Lonsdale, SA 5160  
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Fax: +61 (08) 8186 0524  
rowesa@rowe.com.au

Dear Clients,

The year is quickly slipping away with many of you requesting quotations for new equipment and routine consumables. We always appreciate your business and our team is keen to assist you with your current needs.

*REMEMBER: Do you need any HACH DPD Powder Pillows for Free or Total Chlorine? We have budget saving specials for both the 100 pack size and the 1000 pack size.*

From the Queensland team: Yvonne, Martin, Brian, Sean, Josephine, Leon, Sean, John, Steve and Adam.



Yvonne Dive  
Brisbane

**BRISBANE**  
Unit 1, 30 Argon St  
SumnerPark, QLD 4074  
Ph: +61 (07) 3376 9411  
Fax: +61 (07) 3376 9455  
roweqld@rowe.com.au

Dear Clients,

Our new warehouse and offices on Green Street in Doveton are now feeling a lot more "lived-in". Having survived the warm weather, we know that all of you will be ready for an invigorating, bracing autumn and winter.

For the month of March our focus is on filters. Simply put, M&N have the widest range available – if you are not already using them please tell us what you are using and we will match up an equivalent for you – it is guaranteed to save you money.

For sampling bottles and containers, we have the updated 2014 "Technoplas" catalogues available – please phone to book your copy.

Hope to hear from you soon.

Your team in Victoria: Garry, Joe, Mango, Nic, Daniel, Adam and Brian



Garry Wrede  
Melbourne

**MELBOURNE**  
Unit 2, 42 Green Street  
Doveton, VIC 3177  
Ph: +61 (03) 9701 7077  
Fax: +61 (03) 9769 2560  
rowevic@rowe.com.au

WA News (Reg's Column)

Dear Clients,

Welcome to a prosperous 2014 (he says hopefully). Summer is almost over as we head towards the autumnal equinox on 21 March.

It is the time of the year when some of our staff go overseas to exhibitions, to see what new scientific products have been developed by the world manufacturers. Our Steve Shears (CFO) and Troy Boland (NSW State Manager) will be going to Chicago in March. Darryl Ong (Logistics Manager) and Phil Sherwood (Account Manager) will be going to Analytica in Munich in April. If you are in need of a product for a specific application, please contact your local Rowe office.

Our thoughts and best wishes are with the students of all ages, who are starting back at a year of acquiring knowledge.

Thanks for your past business,

Reg Rowe and staff.



Reg Rowe  
Perth

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Dear Clients,

Our representative, Ken Valix, will be hosting a morning tea on the 12th of March (10:30am) in the L3 tea room at the University of Sydney Medical Foundation Building. If you are in the area, please pop in and induce yourself and explore the products that Ken will have on display. If you have any questions about how to get there, don't hesitate to contact Ken in the Sydney Office.

If you are in the market to purchase fine chemicals or solutions, Rowe Scientific can help you find the products you need, from our wide range of Merck Millipore, Chem-supply and Ajax chemicals, to name a few.

VELP Scientifica has expanded their product portfolio, offering a wider choice in terms of hotplate stirrers. Their ARES Digital and ARES Digital PRO have been released with new state-of-the-art digital control and excellent resistance to chemicals, scratches and abrasions. If you require further information, please contact the Sydney office and ask for a brochure.

All the best from the NSW Team, Troy, Kendall, Adam and Ken.



Troy Boland  
Sydney

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