



Rowe Scientific PTY LTD

SCIENTIFIC SUPPLIERS

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LIC 10372
SAL Global

September - October 2009

NEWSLETTER

Client of the Month - CBH

The CBH Group's Australian Grains Centre, located at the Metro Grain Centre in Forrestfield, Western Australia, was opened in 2003 as a centre for the development of grain technology systems and grain industry assessments. The heritage of the Australian Grains Centre dates back to 1933, with the establishment of CBH and later a dedicated basic laboratory in 1951, which rapidly expanded to its present day appearance seeing grain analysis in Western Australia mature from the FAQ (Fair Average Quality) system, with a bite test for hardness, to sophisticated analytical techniques on a commercial basis. Today's Australian Grain Centre also supports the CBH Group's multi-layer segregation system which uses modern grain handling, segregation and storage technology.

The Australian Grain Centre Laboratory currently holds NATA (ISO 17025:2005) & ISO 9001:2000 accreditation, as well as AQIS Quarantine Approved Premise and Export Accreditation and WAQIS Accreditation. Our analytical capabilities range from physical/mechanical, instrumental (NIR - Infracore, grain receival & export analysis), chemical (nitrogen/protein - Leco, oil - FOSFA & ISO, moisture - Oven etc), varietal identification, residue and other grain quality analysis.

Winners are chosen by our computer on a random basis. The prize is the client's choice of \$100 worth of laboratory items from a supplied list.

Clever Person Quiz

What is the world's most expensive substance?

Did you Know?

(Answer to last edition's clever person quiz)

Gallium is the only element that will melt in your hand. Discovered in 1875, it is a silvery white metal that will melt at 29°C, and it is often used in specialist alloys that melt at low temperature. It is now widely used as a semiconductor, usually with a Group V element such as arsenic, as well as in LEDs

Saying of the Month

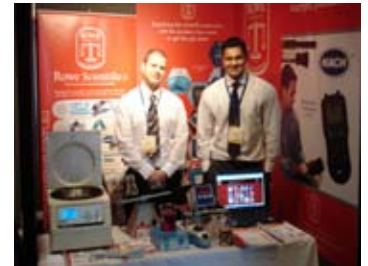
"You are never too old to set another goal or to dream a new dream"

--- C.S. Lewis. ---

DID YOU SEE US?

Some of our staff have been out and about exhibiting at both FoodPro 2009 in Brisbane and the Combined Biological Sciences Meeting (CBSM) in Perth. They had a great time showcasing our products and services, meeting with clients and making some new friends as well.

Check the main page of our website for details of future exhibitions. Alternatively, if you know of an exhibition or conference that you would like to see us attend, please let us know and we will look into it. You can email us at rowewa@rowe.com.au.



THANKYOU!

Congratulations EVERYONE! Rowe Scientific Pty Ltd together with the support of our clients (YOU) has donated \$18,734 to the Royal Flying Doctor Service. This is based on sales during the financial year ending 30 June 2009 and is up over 13% on last year.

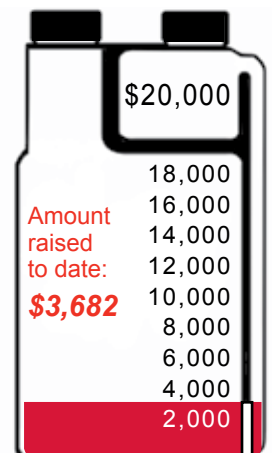
This is a fantastic result for a great and valued cause. Thank you for your continued purchases of our Quantum Clean laboratory detergents and pH buffers. As the new meter below indicates, we are off again with the target of \$20,000 in our sights.



ROYAL FLYING DOCTOR SERVICE

Your purchases of Quantumclean, and pH buffers in the unique Rowe twin head bottles, will automatically result in \$2 per item being sent to the RFDS to support this great Australian institution.

Rowe Codes:
Quantumclean, CQ1050, CQ1000, CQ1100.
pH Buffers: CB3515, CB3115 and CB2660



SUPER SPECIALS - LIMITED STOCKS

ROWE CODE	DESCRIPTION	QUANTITY AVAILABLE	LIST PRICE	SPECIAL PRICE
IP1077	METER pH, HANNA MODEL 300 NOW SOLD	1	1376.38	500.00
IP1831	PUMP DIAPHRAGM LIQUID NF1.300 3 L/min PRESSURE UP TO 60mWG	2	3486.87	1490.00
IM2885	MIXER ROCKING PLATFORM	1	1640.00	1450.00
IB7720	BALANCE OHAUS SP402 400g x 0.01g SCOUT PRO SERIES	1	715.00	450.00
IM1063	MIXER VORTEX, WIZARD VELP WITH UNIVERSAL POWER SUPPLY	4	462.58	418.00
GT1760	TUBE CULTURE 20x150mm TEFLON SEAL, GLASS	5pkt/192	1282.00	650.00
DD1103	DISPENSER HF "LABMAX" 5-25mL WITH GOLD SPRINGS	6	1238.51	900.00
DD1101	DISPENSER "LABMAX" 2-10mL HF WITH GOLD SPRINGS	2	1083.72	800.00
FF3550	PAPER FILTER 11.0cm SIMILAR Gr541 (MN1640W)	80pkt/100	48.62	29.00
FF4100	PAPER FILTER GLASS FIBRE 7.0cm 0.7micron (MN GF/1)	44pkt/100	81.57	49.50
PT1610	TUBE GAMMA STERILE 5mL POLYPROPYLENE	6pkt/2000	304.24	215.00
PH1200	HYDROMETER 1.000-1.220 x 0.002, SPECIFIC GRAVITY	9	184.90	90.00
TC1506	CRUCIBLE SILICA LID 47mm TRANSPARENT (T1445)	80	38.93	5.00
TT1100	TRAY SILICA MUFFLE 4 HOLE (UNGLAZED)	2	549.91	95.00
HF4030	FILLER PIPETTE FLIP FOR 0,1 TO 100mL PIPETTES, BLUE	90	20.94	9.50
HC1268	CRUCIBLE ZIRCONIUM 59mmD 53mmBD 46mmH 100m2 LOW FORM	6	159.74	90.00
NG1040	GASTEC TUBE AMMONIA 0.5-78ppm GT3L	7	75.74	50.00
NN2010	NANOCOLOR TUBE TEST, AMMONIUM 50, 20 TESTS	3	181.64	70.00
VS3010	SEAL "CHROMACOL" TO SUIT VIALS 10-CV & 20-CV 20x3mm CHLOROBUTYL RUBBER/PTFE	1pkt/1000	801.21	490.00
VV2455	VIAL CRIMP TOP "CHROMACOL" 22x75mm 20mL CLEAR GLASS	15pkt/125	149.14	65.00
VV2465	VIAL CRIMP TOP "CHROMACOL" 22x45mm 10mL CLEAR GLASS	7pkt/125	148.08	50.00
VS3012	SEAL "CHROMACOL" TO SUIT 10-CV & 20-CV VIALS 20x3mm SILICONE/PTFE	1pkt/500	672.76	390.00

These prices are only while stocks last, So be quick!

Prices do not include GST, for more details call your local Rowe Scientific Pty Ltd Office

METTLER TOLEDO

NewClassic™ MS series balances now in stock

The Mettler Toledo NewClassic MS series has arrived and the models listed below are available for immediate delivery. (Other models available, please enquire).

The NewClassic MS series is suitable for every weighing need, allowing you to speed up your weighing processes while offering precise results, with a durable design for easy cleaning.

NewClassic MS204S

Analytical Balance

220g x 0.1mg

Rowe Code IB1035



NewClassic MS403S

Precision Balance

420g x 0.001g

Rowe Code IB1015



NewClassic MS4002S

Precision Balance

4200g x 0.01g

Rowe Code IB1025



Call Rowe Scientific Pty Ltd for more details
or to book a demonstration

NEWCLASSIC

We reserve the right to change specifications, details and descriptions without notice. Pictures are for illustrative purposes only. Prices do not include GST.

More Information Required? If you would like further information on any of the products featured in this edition, please contact your nearest Rowe Scientific Pty Ltd office.

NSW



Louise Statton

Dear Clients,

We hope you've been keeping warm throughout the winter and that business continues to do well for you.

Don't forget that Rowe Scientific's manufacturing facility can help you with your specialty formulation requirements - whether you lack the facilities or time, please contact us for a quotation.

We have GLR brand laboratory glassware on special right now, be sure to contact us for great savings.

All the best from Troy and Louise

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QLD



Yvonne Dive

Dear Clients,

We have been exceptionally busy these past few months attending to your enquiries and we thank you for your continued support. The scientific community continues to work hard and we are keen to support you. We are constantly on the lookout for quality new products to meet your varied applications.

New Product Line:

V1 & V2 ROTATIONAL VISCOMETER

Both Digital Rotational Viscometers are totally compatible with the Brookfield method, are highly reliable and user friendly, comply with ISO 2555 & 1652 standards as well as ASTM and BS standards. In stock now – call us to discuss your specific application.

Cheers from the Queensland team: Yvonne Dive, Brian Connolly, Martin Bullock, Peter Bostock, John DeRuyter, Brian Bishop, Leon Dive

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SA



Steve Gill

Dear Clients, Greetings from the South Australian office.

Well, winter is well and truly here as is the beginning of a New Financial Year. Hopefully you have received copies of our "Big Saving's Specials" and "Velp Specials" flyers by email. If your Spam filter has blocked it please contact the office to get your copy.

Rowe Scientific has a Manufacturing Division in Perth run by Chartered Chemists with many years of experience in manufacturing and formulating solutions to clients needs. If there is a routine or complex solution you are tired of making please contact us to see if we can help. As a reminder we are authorised distributors for Merck and Ajax Chemicals as well as Hach water analysis products.

Stay warm and all the best from, Steve, Doug, Kate, Mark, Shane and Michael.

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TAS



Henk Wipprecht

Dear Clients,

Winter in Tasmania is nearly over, although our beautiful Mount Wellington is covered to the bottom in thick white snow.

John Millar and I have just settled into our new office/warehouse in Derwent Park, which will be stocked up soon with your most commonly used laboratory consumables.

We welcome old and new customers and promise to provide excellent service and very special pricing.

Best regards from Henk and John.

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rowetas@rowe.com.au

VIC



Garry Wrede

Dear Clients

We have survived another winter! AND the "Economic Downturn"! THANK YOU Victoria for your support! The Marketing team has put together a really useful package of specials for you, please take the opportunity to stock up.

For those of you with TPS pH meters – they now offer a pH probe with an integrated temperature sensor. Standards – for AA, ICP, MS, IC etc – in Single element format and Multi elements – our range is huge ...and if we don't have what you are looking for we will make it. Sensidyne GilAir pumps, parts and batteries in stock.

How can we help you? Your Team in Victoria, Garry, Joe, David, Farhad and Rachel

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WA



Reg Rowe

WA News (Reg's Column). Dear Clients,

Our teams in all states continue to work hard, advising you of new products which our people (Yvonne Dive, Rudi Kapiteyn and Garry Wrede) have seen at overseas conferences, and which our regular manufacturers have developed this year. Although we have been increasing our email advertising recently, our primary purpose is to keep Australian scientific people supplied with laboratory items. If you are having supply problems, please email me (reg.rowe@rowe.com.au), and we may be able to help.

My wife and I (and the family dog), will be taking the "mobile office" (caravan) to Hobart for the next few weeks, to give the WA staff a "holiday", and to help Henk Wipprecht and John Millar set up the new Tasmanian warehouse.

In line with the last newsletter, it will be the Spring Equinox (21/9/09) before the next newsletter comes out. Thanks for your business, especially in these challenging economic times.

Kind regards, Reg Rowe and Staff.

PERTH
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