



Rowe Scientific PTY LTD

SCIENTIFIC SUPPLIERS

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Quality System
Quality Endorsed Company
ISO 9001:2000
LIC 10372
SAI Global



October / November 2008

NEWSLETTER

Client of the Month

SUBIACO WASTEWATER TREATMENT LABORATORY

The prime objective of the Subiaco Wastewater Treatment Laboratory is to provide quality analytical data within a very short time frame and to provide specialist scientific support to the Metropolitan Operations Section of the Water Technologies Division with the Water Corporation. The Subiaco laboratory provides an essential service to Subiaco and Mundaring Wastewater Treatment Plants through projects and investigational work associated with wastewater and its reuse, as well as routine analysis of wastewater and biosolids for the monitoring of plant performance. Staff in the laboratory provide specialist advice to plant operators, coordinators and supervisors as required and are responsible for ensuring that the appropriate sampling and analysis is undertaken to meet the licence requirements of both wastewater treatment plants for wastewater disposal and wastewater and biosolids reuse.

Winners are chosen by our computer on a random basis. The prize is the client's choice of \$100 worth of laboratory items from a supplied list.

Clever Person Quiz

Where does clay come from?

Did you Know?

(Answer to last edition's clever person quiz)

How much Petrol or Diesel will one barrel of crude oil yield?

One barrel of crude oil, when refined produces approximately 20 US gallons (75 litres) of finished motor gasoline (Petrol) and 7 US gallons (26 Litres) of diesel. Source: www.eia.doe.gov

Saying of the Month

"The process of scientific discovery is, in effect, a continual flight from wonder."

-- Albert Einstein (1879 -1955)

Did you see us?

Stan Walkerden and Dominic Dempster from Rowe Scientific Pty Ltd were at the Combined Biological Sciences Meeting at the UWA University Club on August 29. There was interest shown in the products on display. The conference was well attended and it was good to meet those who stopped by our display.



Come see us ...

Goldfields Mining Expo is on again!

Chris Barnes and Andrew Kapuscik from Rowe Scientific Pty Ltd will be at stand 1101 in the Kalgoorlie pavilion. Please drop in and say hello to us.

Tuesday 28 October, 9am - 6pm

Wednesday 29 October, 9am - 6pm

Thursday 30 October, 9am - 4pm



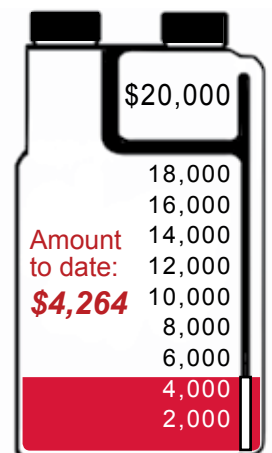
ROYAL FLYING DOCTOR SERVICE

Your purchases of Quantumclean, and pH buffers in the unique Rowe twin head bottles, will automatically result in \$2 per item being sent to the RFDS to support this great Australian institution.

Rowe Codes:

Quantumclean, CQ1050, CQ1000, CQ1100.

pH Buffers: CB3515, CB3115 and CB2660





COMPLETE STOMACHER 400cc BAGMIXER PACKAGE

**PACKAGE
WAS \$8,652
NOW
\$7,752**

ROWE CODE	PACKAGE COMPRISES	UNIT
IS4202	STOMACHER BAG MIXER MODEL 400CC FOR OPERATION ON 230v 50Hz	EA
IS4201	BAGLIGHT 400 STERILE 400mL 175x300mm (40 PACKS OF 25) POLYSILK	1000
IS4204	BAGCLIP 400 CLOSING CLIPS	50
IS4120	BAGOPEN BAG OPENER (400 OR 100)	EA
IS4130	BAGRACK 400	EA



Complete Kjeldahl System



ID1700	DIGESTER HEATING 6 PLACE WITH TEMPERATURE RAMP VELP DK6
ID1735	DIGESTER HEATING TEST TUBES 42 x 300 mm VELP
ID1724	TUBE RACK TO SUIT DK6 STAINLESS STEEL
ID1726	DIGESTER HEATING SUCTION CAP SUIT VELP DK6
IP2050	PUMP VACUUM RECIRCULATING WATER VELP JP
IS5100	SCRUBBER VELP SMS
ID6035	DISTILLATION UNIT UDK127 FOR 230v 50Hz
ID1740	RACK SUPPORT SYSTEM TO SUIT DK6 S/STEEL

**PACKAGE WAS
\$17,384 NOW
\$14,500**

BIG savings on selected RATEK laboratory equipment.

Limited time only.

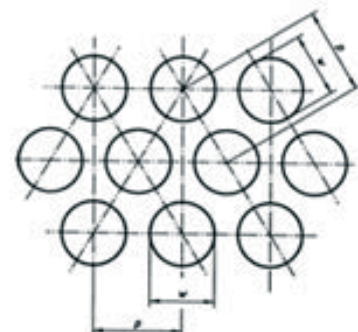


CODE	ITEM	In Stock	Normal Price \$	SALE \$
IM2811	MIXER GYRATORY PLATFORM SIZE 300 x 180mm SPEED 0-60rpm	0	890	838
IS1200	SHAKER MICROTITRE PLATE 100-1200rpm HOLDS UP TO 4x96 WELL PLATES	0	990	932
ID1522	HEATER DRY BLOCK DIGITAL HOLD 3 STANDARD BLOCK WITHOUT HEATING BLOCKS	0	880	828
IO1005	MIXER ORBITAL	0	1,620	1,525
IM2885	MIXER ROCKING PLATFORM	0	1,560	1,468
IM2805	MIXER ROTARY SUSPENSION INCLUDES DISC (NOMINATE THE SIZE OF CLIPS THAT ARE REQUIRED - UP TO 20 (CAN BE COMBINATION)).	0	850	800
IT2472	THERMOREGULATOR TO 100degC WITH STAINLESS STEEL PUMP	0	890	838
IT2670	THERMOREGULATOR HEATER/CIRCULATOR WITH PUMP	0	1,180	1,111
IO1002	MIXER ORBITAL ECONOMY	0	1,130	1,064
IR2060	ROLLER MIXER 10 ROLLER 10-60rpm TILT AND ROLL	1	1,590	1,496
ID1500	HEATER DRY BLOCK	1	590	555
ID1575	BLOCK 20 HOLE TO SUIT 1.5mL EPPENDORF	1	145	136
ID1550	BLOCK STANDARD FOR DRY BLOCK HEATER 20x13mm HOLES (SB)	2	119	112
IR2020	RACK UNIVERSAL ROLLER TO SUIT OM6 RPM5 RM2 EOM5 ERP4 MIXERS	2	260	245



Diamond Sieves

Available in 200mm diameters.
Round hole perforated plate.



Holes positioned in staggered rows and at 60° (as per figure).
Aperture tolerance: ± 0.025 mm.

MILLIPORE



Laboratory Filtration

Membrane filters, holders, syringe filters and accessories for a range of applications.

Contherm

Incubators and Ovens



Incubators offer ambient +5°C to +100°C
Ovens offer ambient +5°C to +260°C and 100 hour timer. There is a model and size to suit many applications.

TPS

Range of pH, conductivity, TDS and dissolved oxygen meters, and Waterproof field loggers.



Spring Clearance List - Big Savings!

This is only a sample of glassware items, the full list includes chemicals consumables and some equipment. [Download the complete 17 page list](#) of spring clearance savings from our web site (PDF 200kb) at www.rowe.com.au

CODE	ITEM	UNIT	WAS \$	SALE \$	QTY AVL	BUY THE LOT
GB1340	BEAKER 150mL CONICAL	EA	32.16	22.09	9	178.91
GB2050	BEAKER 250mL LOW FORM	EA	11.17	3.99	4	14.36
GB2850	BEAKER 2L LOW FORM	EA	42.81	15.29	3	41.28
GB1490	BEAKER 5mL LOW FORM	EA	6.59	4.53	9	36.65
GB2510	BEAKER 800mL LOW FORM	EA	8.76	5.29	4	19.04
GB8211	BOTTLE 25mL AMBER GLASS WITH WHITE SCREW CAP AND WAD	EA	0.62	0.43	117	44.75
GB4248	BOTTLE BOD 300mL HACH	EA	23.40	17.41	2	31.34
GB7707	BOTTLE CAP 40mm BLACK FOR 2.5L WINCHESTER	EA	1.31	0.90	30	24.30
GB4658	BOTTLE DROPPING 100mL AMBER WITH DROPPER	EA	1.38	0.95	2	1.71
GB7910	BOTTLE LABORATORY 100mL SCREW CAP	EA	5.34	3.23	1	
GB8065	BOTTLE LABORATORY 2L AMBER WITHOUT CAP AND POURING RING	EA	89.22	61.28	7	386.03
GB8100	BOTTLE LABORATORY 2L SCREW CAP	EA	54.08	19.31	1	
GB8005	BOTTLE LABORATORY 500mL SCREW CAP	EA	7.45	4.50	1	
GB9212	BOTTLE REAGENT 50mL AMBER GLASS WHITE LID	EA	1.10	0.63	59	33.19
GB5000	BOTTLE REAGENT AMBER 125mL PLASTIC STOPPER	EA	5.25	2.63	12	28.35
GB5950	BOTTLE REAGENT AMBER 500mL WIDE NECK PLASTIC STOPPER	EA	9.01	4.30	6	23.22
GB6400	BOTTLE REAGENT CLEAR 125mL GLASS STOPPER	EA	4.65	2.33	2	4.19
GB6450	BOTTLE REAGENT CLEAR 125mL PLASTIC STOPPER	EA	4.65	2.33	6	12.56
GB6600	BOTTLE REAGENT CLEAR 500mL GLASS STOPPER	EA	7.35	3.68	6	19.85
GB9204	BURETTE 10mL PTFE NEEDLE VALVE SCHELLBACH 'A' CLASS	EA	93.40	50.76	1	
GB9207	BURETTE 10mL/0.02 STRAIGHT WITH GLASS KEY STOPCOCK B CLASS	EA	70.20	38.15	2	68.67
GB8858	BURETTE DAFFERT PATTERN AUTOMATIC 50mL x 0.1mL GRADUATIONS BOROSILICATE PTFE KEY	EA	280.28	192.50	8	1,386.00

ONLY WHILE STOCKS LAST. Prices do not include GST

More Information Required? If you would like further information on any of the products featured in this edition, please contact your nearest Rowe Scientific Pty Ltd office.

NSW



Louise Statton

Dear Clients,

Thanks to everyone for the warm welcome you have extended to Troy Boland, who transferred from our Perth office in June. You've been keeping him really busy and thank you for your continued support.

Troy is our Product Specialist for Velp equipment. Please don't hesitate to call if you have any queries, particularly for food or feed analysis applications.

Don't forget our "NSW & VIC Specials", if you haven't received a copy, please let us know and we'll get one to you.

All the best from Louise & Troy

QLD



Yvonne Dive

Dear Clients,

"Time waits for no man" as the saying goes and we have not been wasting any of it.

You, our clients, have kept us very busy over the past few months and we are grateful for your support.

Reminders: We are distributors for the MILLIPORE range of Water Purification Systems and Membrane Filtration.

We carry good stocks of Syringe Membrane Filters so please contact us for competitive pricing.

We send out a Monthly Re-Order Report by email. If you do not currently receive this report and you would like to, please contact our team to arrange for one to be emailed to you monthly.

Cheers from the QLD Team: Yvonne, Brian (BC), Martin, Peter, John, Leon & Brian (Bishop).

SA



Steve Gill

Greetings from the South Australian office.

We welcome Michael Fitzpatrick as an addition to the SA office staff. Michael comes to us after many years at Mitsubishi and will be working with Mark in the warehouse.

Shane will move from the warehouse into internal sales.

Kate has been busy contacting councils regarding their water test needs.

Rowe Scientific is an Australian distributor for the range of Hach Water Test products.

We also offer the Velp range of environmental analysis equipment including BOD bottles and incubators.

All the best from Steve, Doug, Kate, Mark, Shane and Michael.

VIC



Garry Wrede

Dear Clients

Footy season is behind us and the Hawks are now in charge.....Bring on the sunshine, it's now time for cricket and the beach.

From the business viewpoint – THANK YOU Victoria for your ever increasing support – we have just had the busiest 3 months ever, meaning that winter went by in a blur.

We have further strengthened our position on Hach

Water Analysis – besides good prices we now have most of the Hach kits and reagents as standard stock items.

If you have not yet received a flyer or email on the NSW and VIC Specials (valid to December) please let us know – the discounts are truly huge – when last did you pay \$1.50 for a borosilicate beaker OR syringe filter for less than a dollar each?!

Striving to supply you the right product at the right prices

Your Team in Victoria Garry, Joe, David and Farhad

WA



Reg Rowe

(Reg's Column) Dear Clients,

The last two months have been spent visiting clients in the large state of WA, operating from a caravan/office. The Mid West (Geraldton area) seems to be benefiting from the buoyant mining industry. Further north, Exmouth has evolved into a popular tourist resort, since I was last there in 1970, during the US communications base hey day.

The Pilbara area (Dampier, Karratha, Newman, Robe, Whim Creek), with its huge outcrops of iron ore, gives one a sense of the old age of Australia. At Mt Tom Price, is Mount Nameless, the highest point in WA. Further north, the country is flatter in the Pt Hedland area, with the mines of Nifty, Woodie and Telfer, inland

through Marble Bar.

Further north in the Kimberleys, the climate and vegetation changes again, to tropical savannah (lots of spear grass). In this area, are diamond mines and boab trees.

What is common to all these areas, are scientific people working hard to mine wealth, and supported by other scientific people who work for the local operations of the Main Roads Department, the Water Corporation, and the Agriculture Department. It is a privilege to try to keep these people supplied with scientific items.

My thanks to the able team in Perth, who support us being away from the office on this sales trip. (Kununurra at present).

Kind regards,

Reg Rowe and Staff. (MD, C Chem, FRACI, B App Sci, MBA)

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