



Rowe Scientific PTY LTD

SCIENTIFIC SUPPLIERS

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OCTOBER - NOVEMBER 2011

NEWSLETTER

Client of the Month



MPL Laboratories

MPL Laboratories has been operating for over 20 years and is based in Myaree, Perth. In February 2010 MPL was purchased by Envirolab Services, based in Sydney, to become part of the newly formed national Envirolab Group. Envirolab Group continues to grow and has also recently expanded to Adelaide.

Envirolab provides analytical services through modern, fully equipped laboratories that can test a variety of sample matrices ranging from air, water, soil and dusts to hazardous wastes and materials. MPL and Envirolab are NATA Accredited for organic and inorganic chemistry, microbiology, asbestos, dust analysis and more.

Envirolab employs approximately 100 staff across the east and west coast of Australia. We are a strong, passionate and committed team supported by technology well ahead of the industry standard.

Winners are chosen by our computer on a random basis. The prize is the client's choice of \$100 worth of laboratory items from a supplied list.

Clever Person Quiz

Q: "Which two letters do not appear on the Periodic Table?"

Did you Know?

(Answer to last edition's clever person quiz)

Q: Quaternary Ammonium Compounds (QACs) are common chemicals in many domestic and industrial formulations. What convenient combination of properties do they possess?

A: QACs are both good cleaners and disinfectants and this makes them useful kitchen and hard surface cleaners.

Saying of the Month

"Many of life's failures are people who did not realize how close they were to success when they gave up."

- Thomas A. Edison

Some Brands available from Rowe Scientific Pty Ltd

The following are brands of products that we routinely supply. The list is expanding all the time.



COME AND VISIT ROWE SCIENTIFIC AT...



VICTORIA LABCON 2011

The Conference specifically for Laboratory Technicians
23, 24, 25 November 2011
Hemisphere Conference Centre
488 South Road Moorabbin.



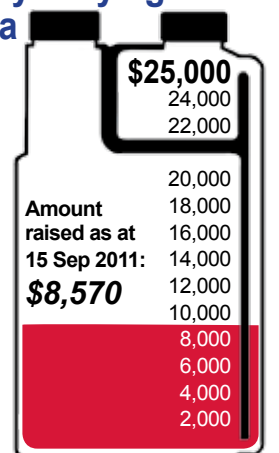
BRISBANE
Australian Institute Of Occupational Hygienists Inc.
29th Annual Conference. Sofitel
3,4,5,6,7 December 2011
Brisbane Central, conveniently located above Central Station.

Proudly supporting the Royal Flying Doctor Service of Australia



Your purchases of Quantumclean, and pH buffers in the unique Rowe twin head bottles, will automatically result in \$2 per item being sent to the RFDS to support this great Australian institution.

Rowe Codes:
Quantumclean, CQ1050, CQ1000, CQ1100.
pH Buffers: CB3515, CB3115 and CB2660



Did you see us ...

Rowe Scientific Pty Ltd recently displayed at the **14th Australian Food Microbiology Conference - 2nd IAFP Asia Pacific Symposium on Food Safety**.

This joint conference/symposium, was held at The Sebel Albert Park, Melbourne, Victoria 26 - 28 September 2011.



Garry Wrede and Mango Fees from Rowe Scientific Pty Ltd Victoria office attended.



CHEMECA SYDNEY 18 - 21 September 2011 NSW



Troy Boland and Kendall Parsons exhibiting a range of laboratory instruments and chemicals at the 2011 Chemeca Expo at the Sydney Hilton last month.

Thanks to those clients who dropped in to say hello.

**LIQUID DISPENSERS**

FORTUNA UNIVERSAL® OPTIFIX®

More than one million dosings with the new FORTUNA UNIVERSAL® OPTIFIX® HF dispenser!

ROWE CODE	VOLUME	GRAD
DL6310	1 - 5 ml	0,1 ml
DL6300	2 - 10 ml	0,2 ml
DL6340	6 - 30 ml	0,5 ml
DL6320	10 - 50ml ml	1,0 ml



**No metal springs
No corrosion**

Ideal for dispensing all liquids which can be handled with the OPTIFIX dispensers and for hydrofluoric acid (not solvents).

PLASTICWARE

Rowe Scientific Pty Ltd has a comprehensive range of plasticware products suitable for all laboratory applications.

beakers, stirring bars, cylinders, flasks, petri dishes, syringes, tubing, test tubes, falcon tubes, trays and more from leading brands including:

Bel-Art Products

Kartell LABWARE

cowie

Techno Plas
Specialists in Plastic Consumption & Custom Moulding

More Information Required?

If you would like further information on any of the products featured in this edition, please contact your nearest Rowe Scientific Pty Ltd office.



Rowe Code: IM6700

WATER QUALITY ANALYSIS

Portable pH, Conductivity, Dissolved Oxygen, ORP, and ISE Multi-Parameter Meters

The Hach HQd™ range of portable meters take the guesswork out of measurements.

HQd™ meters connect with smart probes that automatically recognize the testing parameter, calibration history, and method settings to minimize errors and setup time.



AIR QUALITY ANALYSIS



GilAir PLUS

Now Available: GilAir® Plus — The World's Most Innovative Personal Air Sampling Pump.

Download the data sheet or brochure from www.rowe.com.au

Contact your local Rowe Scientific office to discuss your requirements



Rowe Code: NP5257

SENSIDYNE
...Because Lives Depend On Us.™

PERIODIC TABLE PADS

KEY

- ATOMIC NUMBER → 1
- Naturally Radioactive → (Green box)
- Synthetically Radioactive → (Blue box)
- SYMBOL (Note 1) → H
- NAME → Hydrogen
- GROUND STATE ELECTRON CONFIGURATION → 1s¹
- ATOMIC WEIGHT (Note 2) → 1.00
- BOILING POINT °C → -252.7
- MELTING POINT °C → -259.2
- ELECTRONEGATIVITY (PAULING'S) → 2.2
- METAL → (Yellow box)
- NON-METAL → (Blue box)
- METALLOID → (Light blue box)
- Solid → (Black box)
- Liquid (Note 3) → (Blue box)
- Gas → (Red box)

Rowe Code HC2011



ROWE SCIENTIFIC PTY LTD PERIODIC TABLE
These are especially useful to tertiary and secondary education institutions. Information used has been compiled from existing data and IUPAC[©] (International Union of Pure and Applied Chemistry) published updates together with the valued input from some chemistry educators.



Doug McPhee
Adelaide

Greetings from the South Australian office.

The new Rainin LTS Pipettors continue to be in popular demand by our clients. If you have not seen these units, please contact your account manager for a demonstration as you will not be disappointed.

We carry two very good ranges of Bottle Top Dispensers at Rowe Scientific. Fortuna Universal Optifix and Witeg dispensers are manufactured in Germany and have a dispenser for any solution (acids, solvents and aqueous) and any application. Talk to your account manager for further information.

Rowe Scientific is a national Millipore distributor so we can look after any of your filtration or water purification requirements.

All the best from, Doug, Steve, Kate, Mark, Michael and Daniel.

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Yvonne Dive
Brisbane

Dear Clients,
Time is flashing past and it will soon be Christmas before we know it. There's plenty to do before the end of the year and we are here to assist you.

REMINDER: Did you receive a Rowe Catalogue on CD-ROM? This is a very handy CD-rom as it also contains a range of additional supplier catalogues for your reference and it is Free! Please contact anyone in our team to arrange for quick despatch.

Promotion: Fortuna Universal Optifix Bottle Top Dispensers for a wide range of liquids including Hydrofluoric Acid. Do you need to update your old Dispenser?

Cheers from the Queensland team: Yvonne Dive, Brian Connolly, Martin Bullock, John DeRuyter, Brian Bishop, Leon Dive, Sean Wyatt, Josephine Cabagui and Gavin McDonald.

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Henk Wipprecht
Hobart

Dear Clients,
Winter is nearly over and especially now that the Hobart Show is behind us, we know the weather will be settling and that it's time for stocking up on laboratory equipment and consumables.

Rowe Scientific are featuring quality Fortuna Universal Optifix HF dispensers, ideal for dispensing HF and all other liquids (not solvents). Rowe Scientific has a comprehensive range of plasticware products suitable for all laboratory applications with brands like Bel-Art, Cowie, Kartell and Technoplas. Our introductory offer on Rainin Pipettes from Mettler Toledo at a special price, is still valid. Please contact us to discuss these quality products.

Thanks for your business and we look forward to your enquiries. Best regards from John and Henk

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Garry Wrede
Melbourne

Dear Clients

October has certainly brought us some typical Victorian spring weather variables! Thank you to all of you who were able to visit our stand at the recent "Global Food Safety" conference.

As ever, "duty of care" considerations require the monitoring of potential physical air contaminants both at the personal and free-space levels. Why not take this opportunity to consider our Sensidyne GilAir PLUS pumps with QuadMode sampling. The GilAir PLUS also features new ergonomic design, SmartCal automatic calibration and intrinsically safe certification, this model is bound to be a winner.

Please remember, at Rowe we cater for ALL your laboratory requirements, so if it's gloves you're after or an incubator or a fume hood – we are just a call away. Looking forward to hearing from you.

Your Team in Victoria, Garry, Joe, Farhad, Mango, Nic and Adam

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Reg Rowe
Perth

WA News (Reg's Column). Dear Clients,

This newsletter finds us back in Perth, after visiting remote clients in the NW of WA, and seeing the groundwork of the pending huge oil and gas developments first hand. Although it was good to see the sunshine and the wild flowers of the north west, it is also good to be back in Perth office, and experiencing above average October rainfall, which Perth badly needs (in contrast to the rest of Australia).

It is now business as usual, trying to facilitate staff effectiveness in helping clients with their scientific supply needs. The Spring Equinox is past (21/10/11) as we run up to the warmth of Christmas.

Kind regards from Reg Rowe and WA staff, and thank you for your business.

PERTH
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Troy Boland
Sydney

Dear Clients,

We are finely having some great spring weather in Sydney with the sun shining and the birds chirping. Our shipment of German quality scientific glassware from TGI (beakers, Erlenmeyer flasks etc.) has arrived in our Sydney warehouse so don't hesitate to contact us for a quote or further information.

Kendall and I attended the 2011 Chemeca Expo at the Hilton last month, where we displayed a range of laboratory instruments and chemicals. We had a great time meeting new people and demonstrating the new lab equipment from Mettler-Toledo, Ohaus and HACH.

Kendall and Ken then attended the CHEMSCO Expo at Wollongong University which had a great turnout of students and lab Technicians. They found themselves very busy with demonstrations and inquiries. To our Winery clients, you should now have a copy of a vintage pricelist. Please contact us to place your orders before vintage starts.

All the best from the NSW team, Troy, Kendall, Adam and Ken.

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