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S&I Global

August - September 2010

NEWSLETTER

Client of the Month

Kanowna Belle Gold Mine

The Kanowna Belle Gold Mine is a gold mine located 19 km north east of Kalgoorlie, Western Australia, near the ghost town of Kanowna.

The gold deposit was discovered in 1989 by Delta Gold NL and Geopeko Gold and construction begun in 1992, with mining in open pit operation starting in 1993.

The Kanowna Belle Processing Plant runs both refractory ore, and free milling ore. The Processing Plant mill feed ore is a combination of Kanowna Belle's underground mine and a few open pit and other underground operations such as Raleigh, Moonbeam, Moonlight and soon to be Crossroads.



Winners are chosen by our computer on a random basis. The prize is the client's choice of \$100 worth of laboratory items from a supplied list.

Clever Person Quiz

What is the most common chemical process that we observe on a day to day basis?

Did you Know?

(Answer to last edition's clever person quiz)

Q: What material did Napoleon have his cutlery made out of to impress his visitors?

A: Aluminium. Before molten salt electrolysis technology was developed it was more expensive than gold due to the difficulty of refining it from naturally occurring bauxite.

Saying of the Month

"We cannot solve our problems with the same thinking we used when we created them"

Albert Einstein

THANK YOU!

Dear Clients,

Once again with your support we have donated to the Royal Flying Doctor Service of Australia.

The financial year ending June 2010 saw us raise a cheque for \$22,556 to this all important institution. This as you are aware, is derived through sending two dollars from every unit sold of our Quantum Clean detergent and pH buffers in our unique twin neck bottles, and could not occur without your continued support.

Whilst we whizzed past our target of twenty thousand for the year, we now start all over again for the 2011 financial year but this time with a target of twenty five thousand in our sights.

Thank you all for your support of this initiative.

Proudly supporting the Royal Flying Doctor Service of Australia



Come see us at ...

Perth.

CBSM - Combined Biological Science Meeting on Friday 27 August at the University of Western Australia. We will be displaying some general and specialised laboratory ware. Special pricing on selected items on the day.



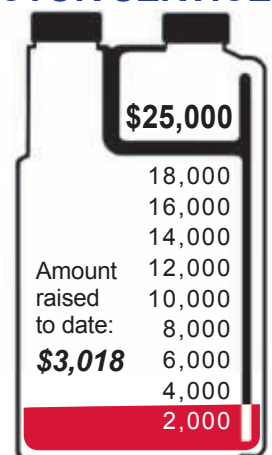
ROYAL FLYING DOCTOR SERVICE

Your purchases of Quantumclean, and pH buffers in the unique Rowe twin head bottles, will automatically result in \$2 per item being sent to the RFDS to support this great Australian institution.

Rowe Codes:

Quantumclean, CQ1050, CQ1000, CQ1100.

pH Buffers: CB3515, CB3115 and CB2660



Two new affordable helpers for the laboratory ...



IM2002 Magnetic stirrer and electrode stand

In chemical resistant ABS. Ideal for beakers up to 1 litre.

\$210*
PLUS GST



IE1750 Adjustable electrode stand

In chemical resistant ABS. Self levelling and holds up to four sensors.

\$105*
PLUS GST

* Electrodes not included in the price

Call your local Rowe Scientific Pty Ltd office and quote Ref:152 to find out more or place your order.

Mineral Acids from brands you know and trust ...



available from Rowe Scientific Pty Ltd

More Information Required?

If you would like further information on any of the products featured in this edition, please contact your nearest Rowe Scientific Pty Ltd office.

SAVE \$\$\$

On a Motic microscope ideal for education and biomedical laboratory applications.

Motic BA210

Rowe Code EM4105

Some key features:

- Multi coated lenses
- 6v30w Halogen lamp
- Wide field 10x/20mm non compensated eye pieces with diopter adjustment (factory fitted locking screws are optional)
- Reverse turret with EF-N plan objectives infinity objectives: 4x, 10x, 40x, 100x
- Substage rack & pinion adjustment with height adjustment stop.
- Safety stop to prevent slide & objective damage
- Field condenser - filter locking ring
- Components are made of metal construction
- Carry handle for safe storage
- **5 Year Warranty**



One only at:
\$1,595.00
plus GST

REF 136



High performance micro and ultra microbalances XP2U / XP6U / XP6 / XS3DU.

These microbalances are designed to reach the highest measurement performances. The ideal solution when the absolute minimum weight is required!

Benchtop Refractometers

Digital refractometers measure refractive index and other related values (i.e. BRIX°, HFCS, concentration, user defined units) with high precision and short measuring time. Powerful automation units can automate the determination and cleaning of a wide range of products and valuable accessories, save time, increase security and facilitate fully automatic operation.



Call us to find out more, or for a quote

Take a look at the **NEW** range of digesters from Velp at

www.rowe.com.au



Remember our



GLASSWARE SPECIALS

We're overstocked with Beakers, Conical/ Erlenmeyer Flasks and Desiccators.

Download special offer **REF 137** at www.rowe.com.au



NSW



Troy Boland

Dear clients,

Greetings from the NSW office. It has been another hectic couple months. Business has been lively and we thank you for your continued support. We'd like to remind you that we can save you time by manufacturing custom made solutions up to 5000L e.g. Industrial Solutions, Conductivity Solutions, Buffers etc.

For all of our food and environmental clients I would like to remind you of the fantastic range of fully automatic digesters and distillation units from Velp Scientifica. These instruments are used in determining ammoniacal nitrogen, protein nitrogen, nitric nitrogen, phenols, volatile fatty acids and cyanide to name a few. Please contact the NSW office and request some information.

All the best from Kendall, Adam and Troy.

SYDNEY

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QLD



Yvonne Dive

Dear Clients,

Business has been brisk during the past three months and we are working to capacity. Your enquiries continue to keep us motivated and challenge us to find the best outcomes for you.

Reminders: New stock line, excellent Value
IM2002 Magnetic Stirrer and electrode stand in chemical resistant ABS \$210+gst
IE1750 Adjustable electrode stand, self-levelling, holds up to 4 probes \$105.00+gst

There is still some stock on hand from the Winter-Spring Specials Catalogue. Check with our team for availability.

Cheers from the Queensland team: Yvonne Dive, Brian Connolly, Martin Bullock, John DeRuyter, Brian Bishop, Leon Dive, Sean Wyatt, Josephine Cabagui.

BRISBANE

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SA



Doug McPhee

Greetings from the "Cold" South Australian office.

Steve Gill will be looking to escape the cold Adelaide weather for a much warmer climate when he visits his NT clients this month.

Thank you to all of our clients who stopped by to see us at the recent Inter Winery Analysis Group meeting in the Barossa Valley in early July. We also now have "Bulk" L-Malic and Glucose/Fructose Enzyme Kits available. Our new special pricing has been emailed to all of our Winery Clients. If you have not received this please contact the office. All of our clients should have received a copy of our "Winter Spring Clearance" specials list. There are many great deals to take advantage of but it is only while stock lasts. If you haven't received your copy please contact us.

A special thanks to all of our clients over the 09/10 financial year and we look forward to your continued support this year. Stay Warm and Dry for the Winter ahead.

All the best from Doug, Steve, Kate, Mark, Shane and Michael.

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TAS



Henk Wiprecht

Greetings from the Tasmanian office.

July was one of the warmest winter months on record. Business was warm as well with a good result for the month of July. We thank you for all your support.

Our warehouse stocks keeps growing, please advise us of items you would like us to stock to eliminate freight/ wait from the 'Mainland'. Thank you everyone who attended and visited our stand during the morning/ afternoon tea at the Career Development Workshop held at the Menzies Research Centre in Hobart. Your enquiries were most welcomed and we hope to see more laboratory staff next time.

Reminders: Need a 'Special' chemical? Rowe Scientific has a manufacturing Division in Perth run by a Chartered Chemist with years of experience in manufacturing and formulating solutions to client needs. For those who perform pH measurement/ Titrations in the Lab, we offer a unique adjustable electrode combined stand/ magnetic stirrer at a very affordable price. This tool will improve speed and protect your valuable electrodes. Please contact us for more information and prices.

Enjoy the mild Tasmanian winter for the coming months. Regards from Henk and John

HOBART

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VIC



Garry Wrede

Dear clients

Our expanded Victorian team, including Mango Fees and Nic Thomas, thank you for your support through the last financial year, we remain ready to provide you with the support you deserve having weathered the worst (we trust) of the GFC.

Please note our current promotions involving our Rowe solutions and consultation service, glassware and electrode holders and stirrers. Take the opportunity to consider the latest range of quality electrochemistry benchtop meters from Hach. Do you have a peristaltic pump application that requires development? Make use of our experience to plan your needs.

We await the opportunity to assist you. Looking forward to the rapid onset of Spring, this Winter begs a good cherry season.

Your Team in Victoria: Garry, Joe, David, Farhad, Mango and Nic

MELBOURNE

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WA



Reg Rowe

WA News (Reg's Column). Dear clients,

The Spring Equinox of 21/9/10 will be imminent by the time you read this, and it will be definitely 'early morning swim with the dog to clear the cobwebs' weather. Our excellent staff continue to grow in number and ability, in response to the increased number of clients coming to us, for good old fashioned Australian service.

With the federal election providing a nationalistic focus, I tell our new staff they can do their part as patriotic Australians, by helping Australian laboratory people to get items they need to do their research and quality control work. This directly contributes to making Australia a 'clever' and prosperous country. Regardless of who wins the election, if we all take individual responsibility for protecting our democracy and Australian culture ("the way we do things"), this will continue to be the 'lucky country'.

In the words of a company slogan, along with "Rowe Scientific, for Accuracy and Professionalism", keep "Roweing" argonauts. Kind regards, Reg Rowe and Staff.

PERTH

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